

119 ERIAL ROAD SICKLERVILLE, NJ 08081 **CAMDEN COUNTY BLOCK 3703 | LOT 6**

INVESTMENT HIGHLIGHTS

- ٠ 5 Year Tax Abatement!
- Centrally located within comp base
- Over 11,405 households within 3 miles ٠
- High water table in the area preventing ٠ residents to build homes with basements
- **Poorly managed competition** •
- 190+ homes just approved adjacent to • property (right next door!)

INVESTMENT OVERVIEW

KD Group is pleased to present Store-N-Go Sicklerville for sale at a purchase price of \$695,000 for the land and approvals.

The site is located in Sicklerville, NJ. Winslow Township just lifted a multi-year restriction on sewer so a burst of residential builders will be investing in the area. Take advantage of Winslow's 5 year tax abatement program. Quick access to Rt. 73 and AC Expressway.

Take advantage of this price drop and currently low mortgage rates. Financing can be arranged with adequate equity down payment.

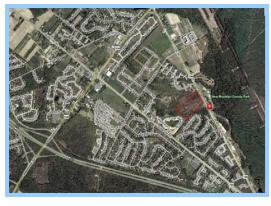
STORE-N-GO, SICKLERVILLE OFFERING



OFFERING SUMMARY & GENERAL INFORMATION

Price (Land/Approvals)	\$695,000
Lot size	6.70 Acres
Size of building	80,000sf
Parking	5 Spaces (Can add additional)
Construction	Steel (bid by Betco Systems)
Year Built	Ready to start construction
On-Site Living	2 Bedroom apartment
Provisions	Property is approved to be built in 2 x 40,000sf phases
Real Estate Tax (2011)	\$15,690.59 (as is)

Real Estate Tax (2011)



CONTACT FOR MORE INFORMATION:

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CLIENTELE BASE (II,405 housing units (3-mi) in 2000...rapidly growing since)

STORE-N-GO - WINSLOW, NJ

II9 Erial Road, Sicklerville, NJ 0808I | Future Tel: (866) STORE-N-GO



COMPARABLES

COMP # I

Winslow Court Self Storage 416 Williamstown Road, Sicklerville, NJ 08081 Distance: I.3 miles

COMP # 2

South Jersey Storage 856 Sicklerville Road, Williamstown, NJ 08094 Distance: 3.0 miles

COMP # 3

Cedar Brook Self Storage 59 N. Route 73 Cedar Brook, NJ 08018 Distance: 4.1 miles

COMP # 4

Stowaway Storage Center 106 S. Route 73 Hammonton, NJ 08037 Distance: 4.3 miles

AREA INFORMATION

	I-mi.	3- mi.	5- mi.	** TRAFFIC STUDY (Horner & Canter Assoc.)
Population (2007):	5,748	33,739	87,988	Daily Average: 4,784 cars (on Erial Road)
Housing Units (2000):	2,197	II,405	28,566	Weekday Average: 4,994 cars (on Erial Road)
Avg HH Income (2007):	\$63,997	\$67,305	\$69,929	



STORE-N-GO - WINSLOW, NJ

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COMP # 2	BLE PROPE
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TINU	COMP	P # I	COME	ס # כ	COMP	COMP # 3	COMP	0 # 4
SIZ€	P/MTH	SF AVG	P/MTH	SF AVG	P/MTH	SF AVG	P/MTH	SF AVG
5 X 5	e/u	n/a	\$44.00	21.I2\$	\$49.00	\$23.52	\$40.00	0 2.61\$
5 X IO	e/u	n/a	\$64.00	\$15.36	\$69.00	\$16.56	\$60.00	\$ 4 .40
5 X 12	e/u	n/a	e/u	n/a	n/a	n/a	\$65.00	\$I3.00
8 X 8	e/u	n/a	e/u	n/a	n/a	n/a	\$60.00	\$11.25
5 X 15	e/u	n/a	e/u	n/a	e/u	n/a	\$70.00	\$11,20
5 X I8	e/u	n/a	n/a	n/a	e/u	n/a	\$80.00	\$I0. 67
5 X 20	e/u	n/a	n/a	n/a	e/u	n/a	\$85.00	\$10.20
	\$90.00	\$I0.80	\$85.00	\$10.20	\$99.00	\$II.88	\$95.00	\$II.4 0
ю X Б	e/u	n/a	\$99.00	\$7.92	\$149.00	\$II.92	\$120.00	\$9.60
IO X ZO	e/u	n/a	\$115.00	\$ 6.9 0	\$169.00	\$I0.I4	\$150.00	\$9.00
IO X 25	e/u	n/a	e/u	n/a	e/u	n/a	\$175.00	\$8.40
05 X 01	n/a	n/a	\$209.00	\$8.3 6	\$219.00	\$8.76	\$200.00	\$ 8 .00

BUSINESS PLAN

facilities are mismanaged (non-professional operation) except for one (Cedar Brook). Store-N-Go - Winslow, NJ will offer the following amenities and services: implemented in our business plan to surpass our competition. After a full day study of storage businesses in the area, we have come up with ideas that can be Currently, all of the self storage

- No setup fees to start the contract.
- Uniformed, professional staff members that are available IO hours a day for customers Digital surveillance systems at the facility (showing customers their belongings are safe)
- 24-hour access to the site with pad-number entry arsigma state of the art gates
- Professionally landscaped yards with water fountain features
- × Extra spacious office with incorporated UPS Store, giving customers other services such as pack and ship services, post office box services, etc... This will also bring in walk-in
- × Currently, competitors are offering I month free (2nd month), we will take that a step further... I month off (with 3 month contract) clientele, that will open up our visibility to current non-renters.
- 2 months off (with 6 month contract) 3 months off (with 12 month contract)
- 4 months off (with I8 month contract)
- 5 months off (with 24 month contract)
- × Book and reserve space online services through multiple channels (such as selfstorage.com) opening our facility to Corporate renters such as pharmaceutical companies
- Facility website with virtual tours of different size spaces available
- Climate controlled units
- × We will buy a company moving truck which will be offered to renters free of charge for the first 6 hours to assist them in moving in, thus limiting their expenses to move in.
- Toll-free number to contact the office 24 hours a day (via phone) in case of questions or
- 3 to 5 units that will be climate controlled and IOX30 in size for car enthusiasts (collectors) reservations to book a space in the future.
- First 6-I2 months, advertising with "ADVO: (missing child cards that you receive in the mail RV and Boat parking in the rear weekly) campaigning a IO mile radius of our servcies and price match guarantees



KAPIL INTERNATIONAL, INC. T/A STORE-N-GO - SICKLERVILLE, NJ Projections / Units: 779 / Total: 81,500sf

						/ 0111031 / / 3					
SIZE	SF / UNIT	UNITS	%	RENT	RENT / SF	100% OCC	90% OCC	80% OCC	70% OCC	60% OCC	50% OCC
5' x 10'	50	171	21.95%	\$69.00	\$16.56	\$141,588.00	\$127,429.20	\$113,270.40	\$99,111.60	\$84,952.80	\$70,794.00
5' x 15'	75	2	0.26%	\$79.00	\$12.64	\$1,896.00	\$1,706.40	\$1,516.80	\$1,327.20	\$1,137.60	\$948.00
10' x 10'	100	448	57.51%	\$99.00	\$11.88	\$532,224.00	\$479,001.60	\$425,779.20	\$372,556.80	\$319,334.40	\$266,112.00
10' x 15'	150	86	11.04%	\$149.00	\$11.92	\$153,768.00	\$138,391.20	\$123,014.40	\$107,637.60	\$92,260.80	\$76,884.00
10' x 20'	200	65	8.34%	\$169.00	\$10.14	\$131,820.00	\$118,638.00	\$105,456.00	\$92,274.00	\$79,092.00	\$65,910.00
10' x 30'	300	7	0.90%	\$219.00	\$8.76	\$18,396.00	\$16,556.40	\$14,716.80	\$12,877.20	\$11,037.60	\$9,198.00
		779	100.00%			\$979,692.00	\$881,722.80	\$783,753.60	\$685,784.40	\$587,815.20	\$489,846.00
	MISC.	INCOME BAS		PANCY		100% OCC	90% OCC	80% OCC	70% OCC	60% OCC	50% OCC
LATE FEES (A	vg 10% of tennam	ts - AMT x \$30))			\$2,337.00	\$2,103.30	\$1,869.60	\$1,635.90	\$1,402.20	\$1,168.50
BUDGET TRU	ICK RENTAL DEAL	ER (Dealer com	nmissions)			\$9,000.00	\$8,100.00	\$7,200.00	\$6,300.00	\$5,400.00	\$4,500.00
SUPPLIES (Sto	orage & Moving S	supplies, net ind	come, after purc	hases)		\$15,000.00	\$13,500.00	\$12,000.00	\$10,500.00	\$9,000.00	\$7,500.00
MAILBOX RE	NTALS (Pending a	pproval, with 2	200 mailboxes)			\$11,800.00	\$10,620.00	\$9,440.00	\$8,260.00	\$7,080.00	\$5,900.00
TOTAL MISC						\$38,137.00	\$34,323.30	\$30,509.60	\$26,695.90	\$22,882.20	\$19,068.50
	TOTAL GR		BASED ON O	CCUPANCY		\$1,017,829.00	\$916,046.10	\$814,263.20	\$712,480.30	\$610,697.40	\$508,914.50
	EXP	ENSES BASE	O ON OCCUPA	NCY		100% OCC	90% OCC	80% OCC	70% OCC	60% OCC	50% OCC
CREDIT CARD	COMMISSIONS	(Based on 50%	credit card payr	nents)		\$8,397.09	\$7,557.38	\$6,717.67	\$5,877.96	\$5,038.25	\$4,198.54
WATER/SEPT	FIC CLEANOUTS (c	office/manager	's apartment)			\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00
ELECTRIC						\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$18,000.00
CABLE TELEV	'ISION & HSI (Sale	s office and res	sident manager's	s quarters)		\$960.00	\$960.00	\$960.00	\$960.00	\$960.00	\$960.00
PHONE SYSTE	EM (inc. line char	ges and toll fre	e number access	5)		\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00	\$2,100.00
TRASH COLLE						\$1,800.00	\$1,800.00	\$1,800.00	\$1,800.00	\$1,800.00	\$1,800.00
ALARM SYST						\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
LANDSCAPIN	IG MAINTENANCE	E & SNOW REN	IOVAL (inc. pon	d maintenance)	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
PAYROLL (Re:	sident manager a	t \$600/week sa	alary inc. apartm	ient)		\$31,200.00	\$31,200.00	\$31,200.00	\$31,200.00	\$31,200.00	\$31,200.00
	DUCTIONS (Doubl	, , ,	er)			\$3,100.00	\$3,100.00	\$3,100.00	\$3,100.00	\$3,100.00	\$3,100.00
	G & BOOKKEEPIN					\$2,600.00	\$2,600.00	\$2,600.00	\$2,600.00	\$2,600.00	\$2,600.00
	(Not for belonging					\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00
	OMPENSATION PO					\$1,100.00	\$1,100.00	\$1,100.00	\$1,100.00	\$1,100.00	\$1,100.00
	JPPLIES (Mainten)		\$1,200.00	\$1,080.00	\$960.00	\$840.00	\$720.00	\$600.00
	G (Heavy for only		,			\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00	\$20,000.00
	E SUPPLIES (includ	- · · ·		ort charges)		\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00
	ite fee notices, evi		etc)			\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00
	TAXES (Exempt f	-				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
•	ercantile & other)					\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00
DEBT SERVIC	E (\$3,000,000 @	6.50% Interest)			\$195,000.00	\$195,000.00	\$195,000.00	\$195,000.00	\$195,000.00	\$195,000.00
GROSS EXPI	ENSES					\$302,007.09	\$301,047.38	\$300,087.67	\$299,127.96	\$298,168.25	\$297,208.54
NET OPERA	TING INCOME ((NOI)				\$910,821.91	\$809,998.72	\$709,175.53	\$608,352.34	\$507,529.15	\$406,705.96
PRE-TAX CA	ASH FLOW					\$715,821.91	\$614,998.72	\$514,175.53	\$413,352.34	\$312,529.15	\$211,705.96

